

DS200 quote

Fri 1/9/2015 1:24 PM

From: Urosevich, Todd

To: lhardin@millis.net

Cc: Langer, Mark

Lisa

First let me thank you for your interest in Election Systems & Software's new digital precinct tabulator the "ES&S DS200". This is our third generation of precinct tabulation equipment and we are excited about the opportunity to bring all of the advantages that this technology offers election administrators. Although new to the Commonwealth, the DS200 is a "proven product" that is currently being used by many Jurisdictions in the Northeast both large and small. The DS200 is compatible with your AutoMark ADA voting device that is currently serviced and supported by ES&S.

We have provided you with the **attached quote** that can be used to determine the approximate purchase cost for our jurisdiction. The attached price quote includes:

- On Site Acceptance Testing
- On Site Staff orientation
- On Site Train the Trainer for Poll Worker Training
- On site election day support
- Local full time ES&S Technicians support
- 24/7 Technical Support Hotline staffed by Full time ES&S Technical Support staff

In addition to the attachments provided I have included below our **three extended warranty programs** you will be able to chose from once the original two year warranty has expired.

Bronze Program – \$85.00 per unit annually - essentially a break fix where you send the product to us for repairs

Silver Program - \$125.00 per unit annually – make repairs on site with a every other year on site preventative maintenance routine performed

Gold Program - \$175.00 per unit annually – make repairs on site and perform a preventive maintenance routine annually

Once you have had a chance to review the material provided I would be happy to address any questions or concerns you may have regarding the DS200 or provide you with any additional information you may require. Again, thank you for your interest and I am,

Respectfully yours

Todd V. Urosevich

Regional Sales Manager

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